



# The 2022 Drug Testing Industry Survey

The Current Consulting Group's 24th Annual Drug Testing Industry Survey polled experts on current trends and future predictions. Survey questions spanned topics from most requested testing methodologies to marijuana legalization and its impact on sales and profitability, to the continued increase of interest in oral fluid testing.

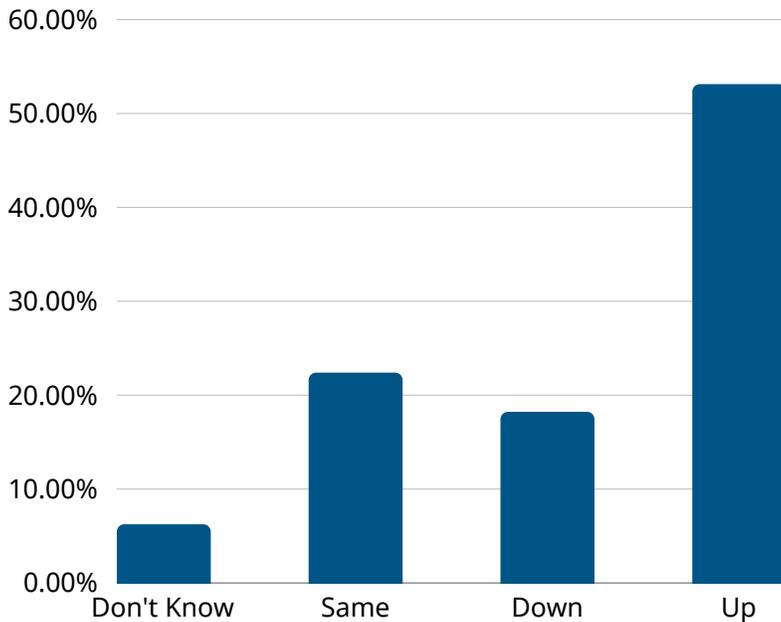
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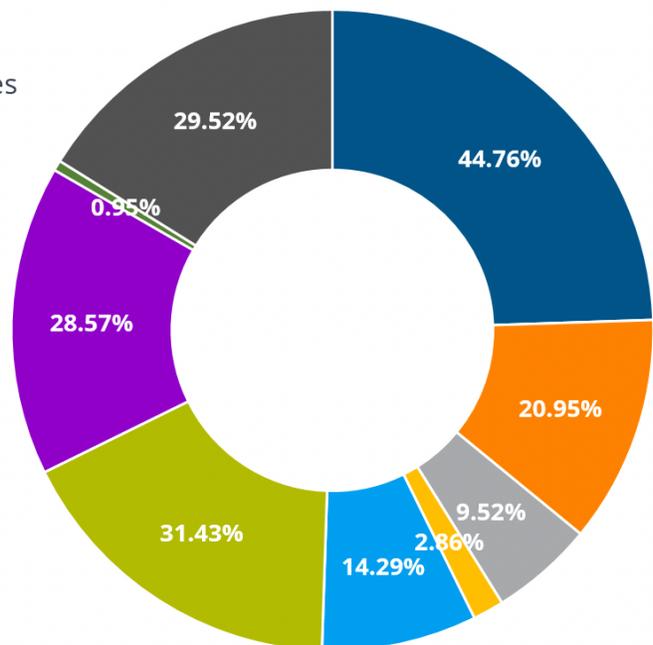
# State of the Drug Testing Industry

## Are Drug Testing Sales Up or Down in 2022?

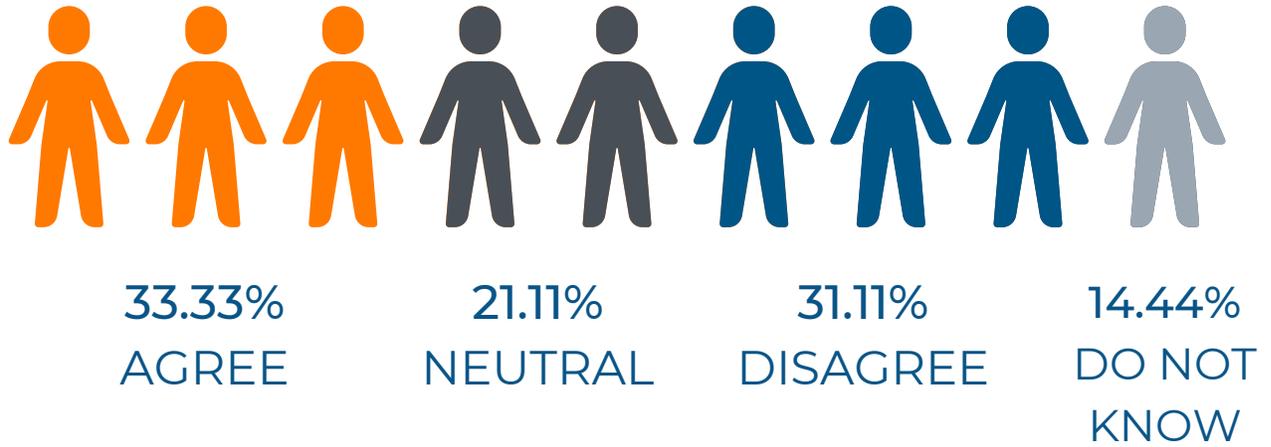


## If Down, Why?

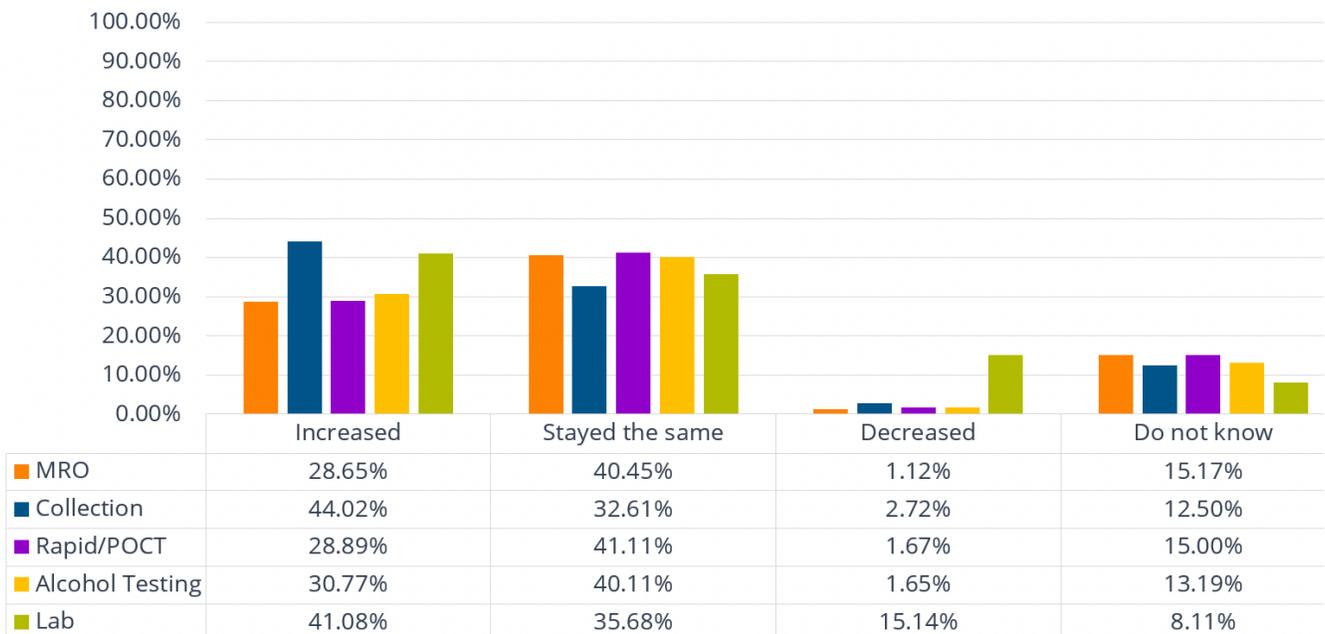
- COVID has negatively affected drug testing sales
- Companies have less budget to spend on drug testing
- Drug testing costs too much
- Companies do not believe drug testing helps create safer workplaces
- Companies are not sure about the need for drug testing
- Marijuana legalization has negatively affected drug testing sales
- Companies believe drug testing makes it more difficult to find people to hire
- Unions are complaining about drug testing



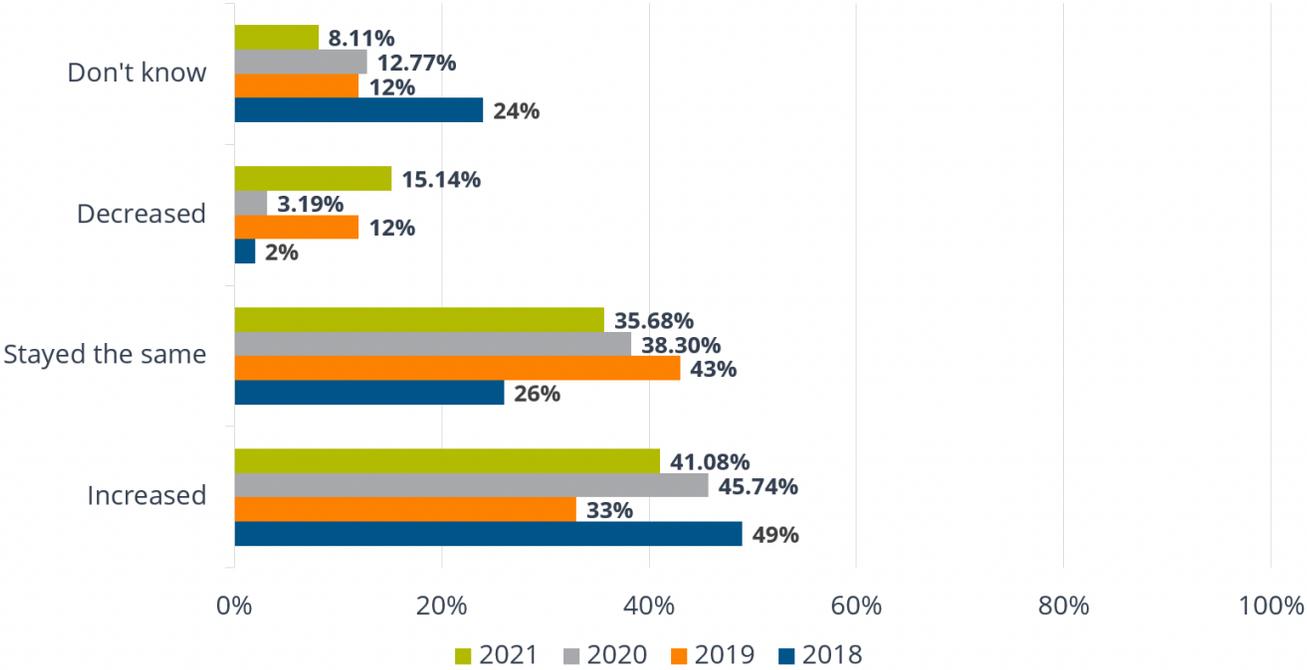
From 2021: Legal marijuana is having a negative impact on drug testing sales—True or False?



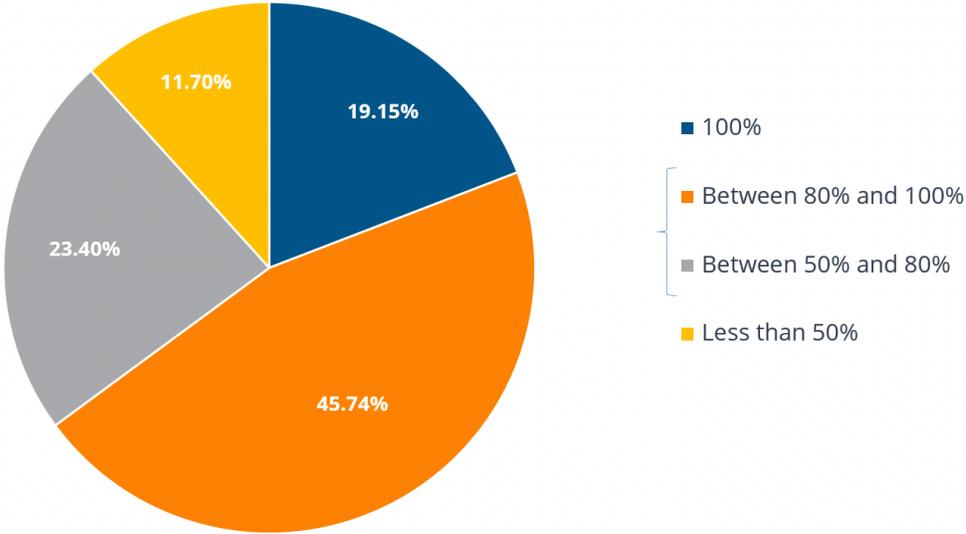
Prices Compared to 2021



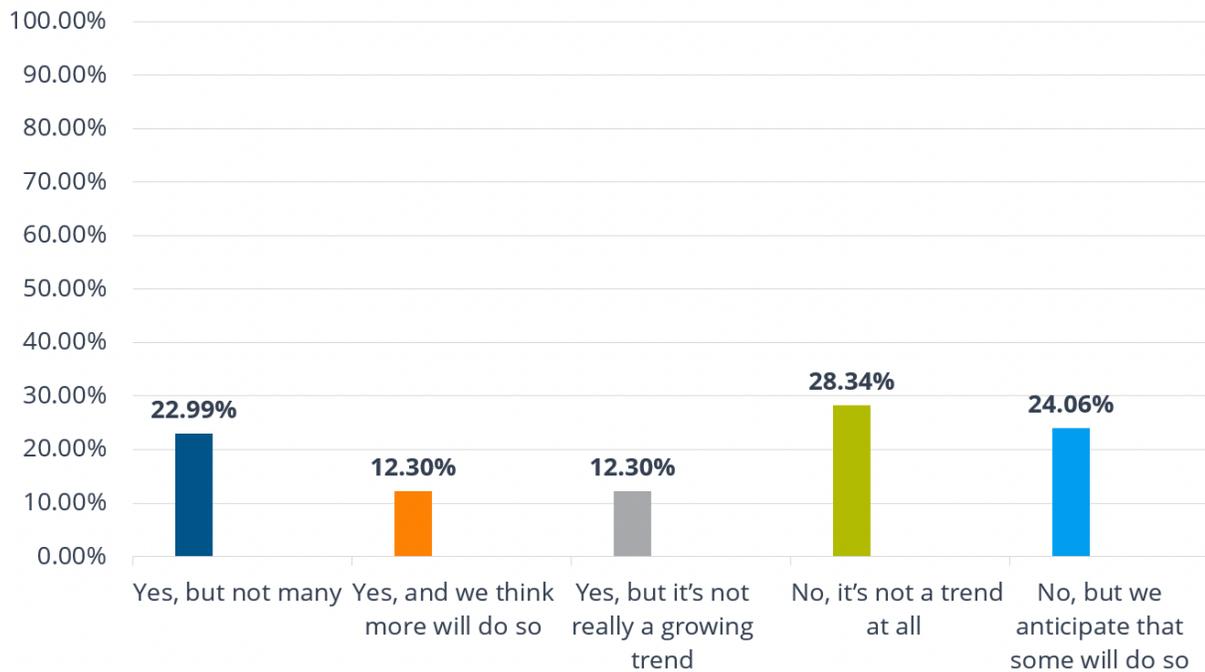
# How Have Lab Prices Changed Since 2018?



# What Percentage of Your Workplace Clients Conduct Pre-employment Testing?



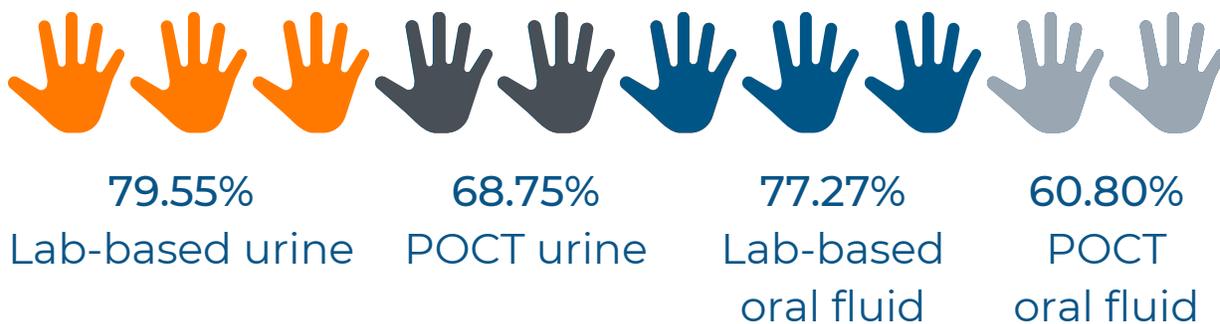
## Have Clients Eliminated Pre-employment Testing in the Past 2 Years?



## Drug Testing Methods

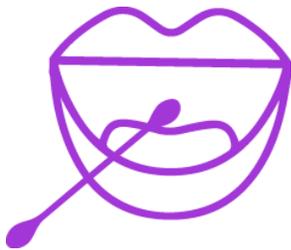
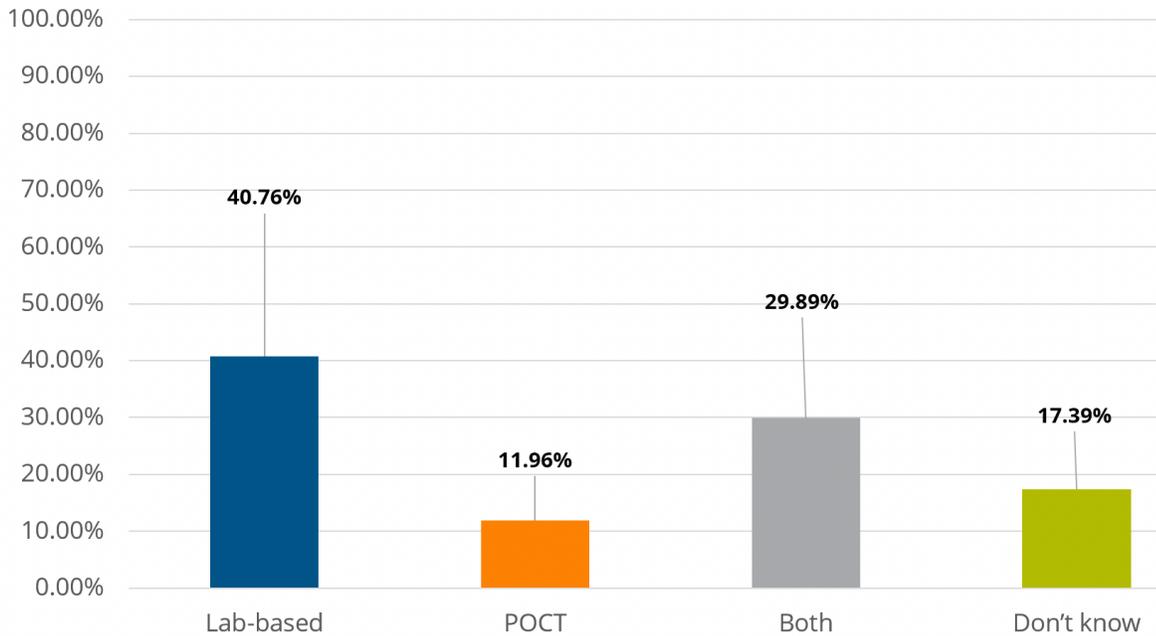


Which Drug Testing Method(s) Do You Anticipate Offering in the Future?

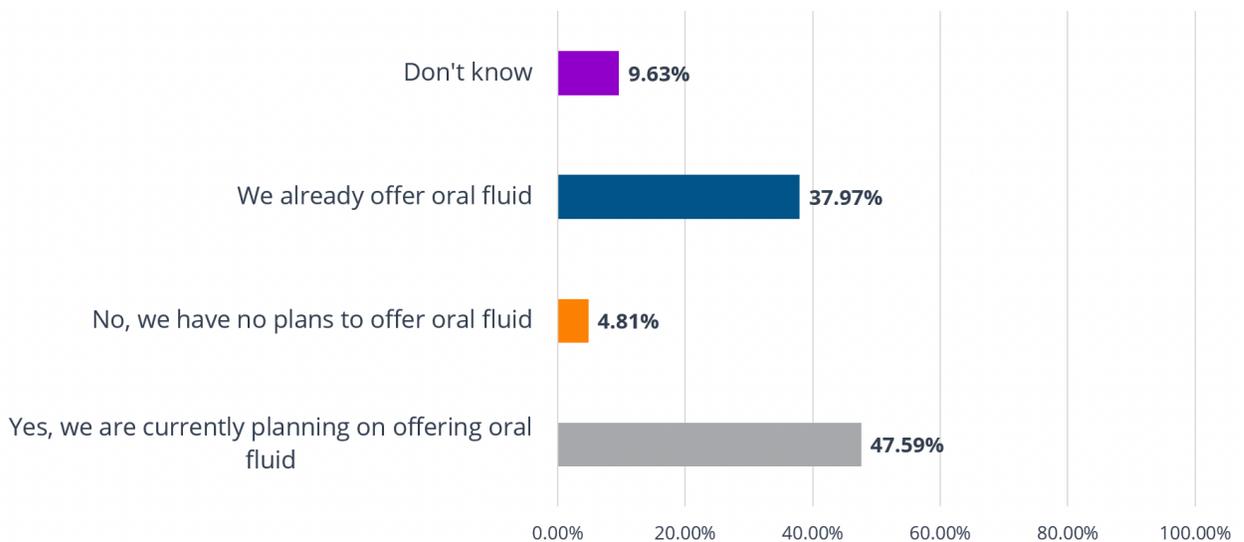


# Oral Fluid Testing

## Oral Fluid Method Preferred

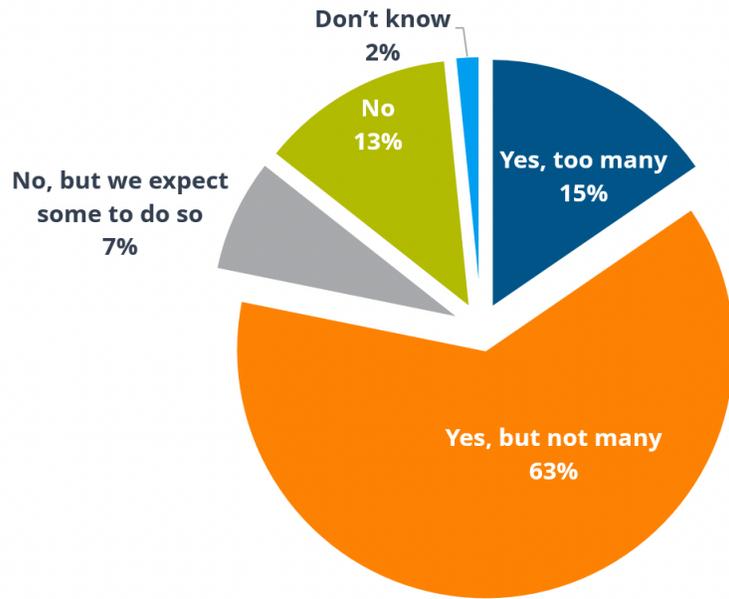


## Planning to Offer Oral Fluid Testing Since SAMHSA's and DOT's Guidelines?

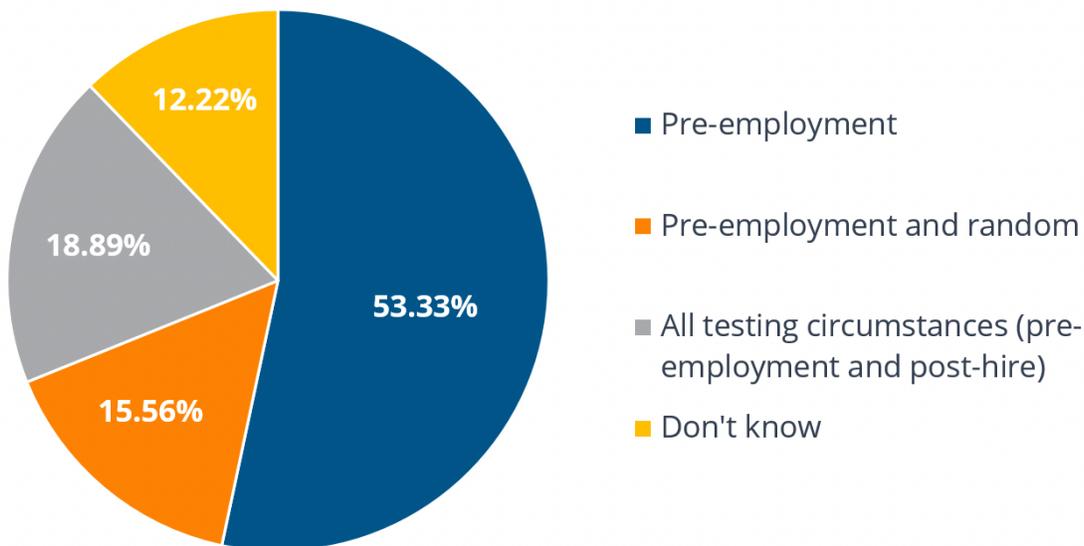


# Marijuana in the Workplace

Have Clients Eliminated Marijuana Testing?

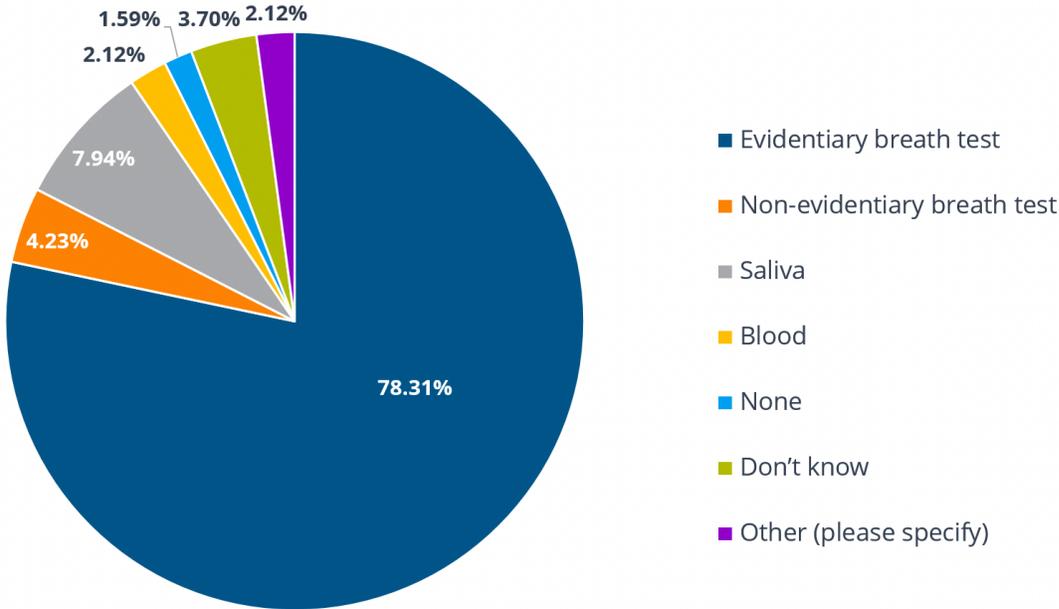


When Are Employers Least Likely to Test for Marijuana?

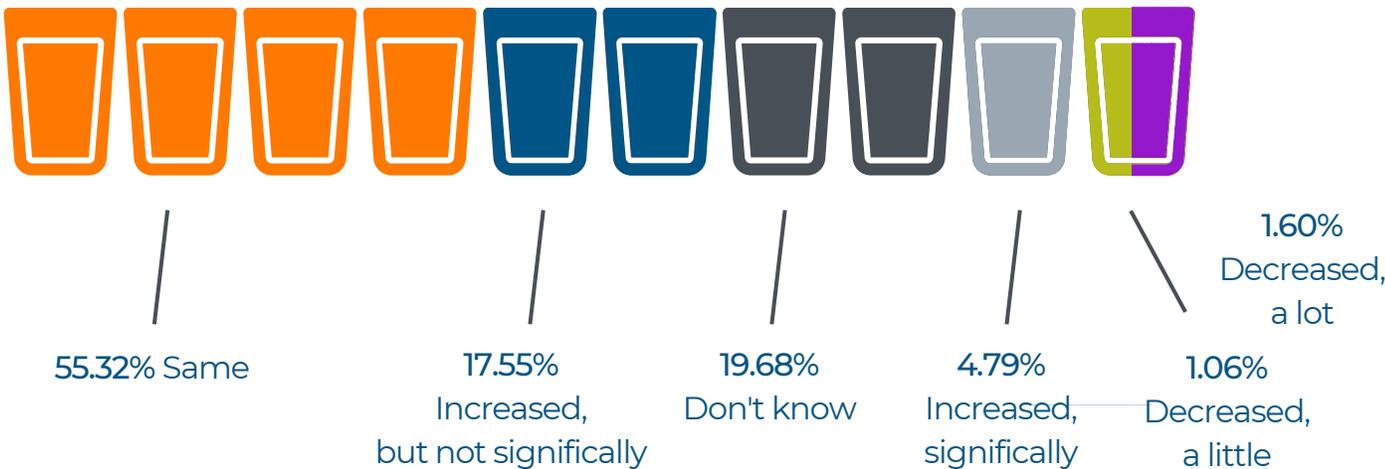


# Alcohol Testing

## Most Used Alcohol Testing Methods

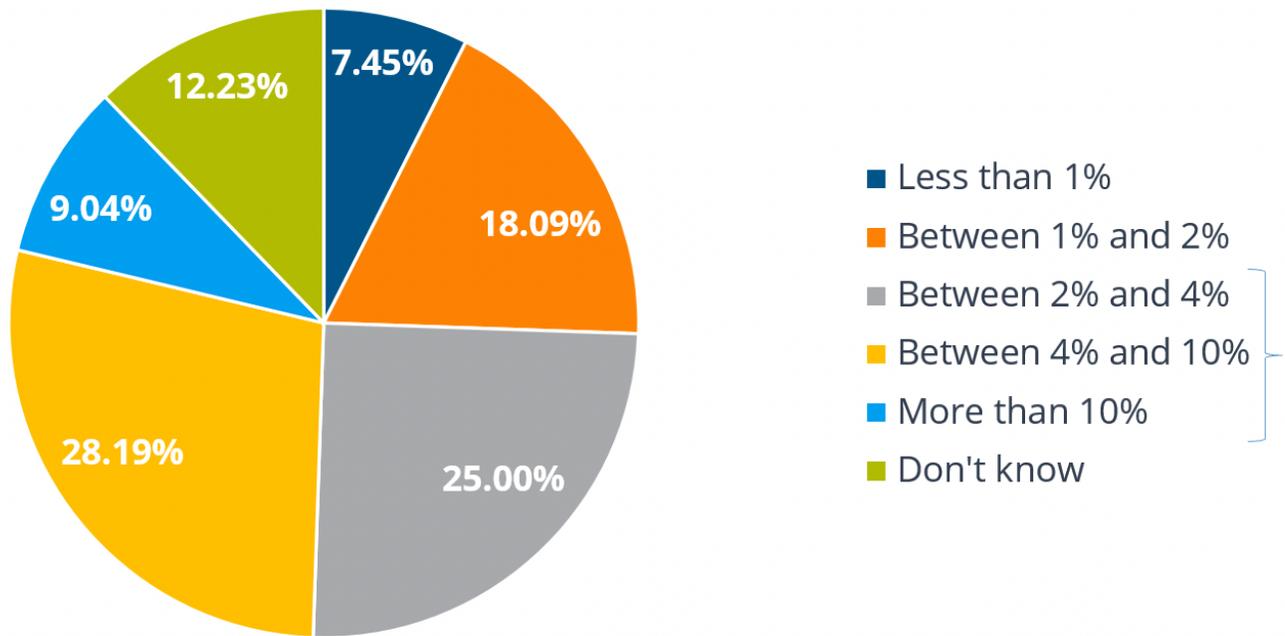


## Trend in Positive Alcohol Tests

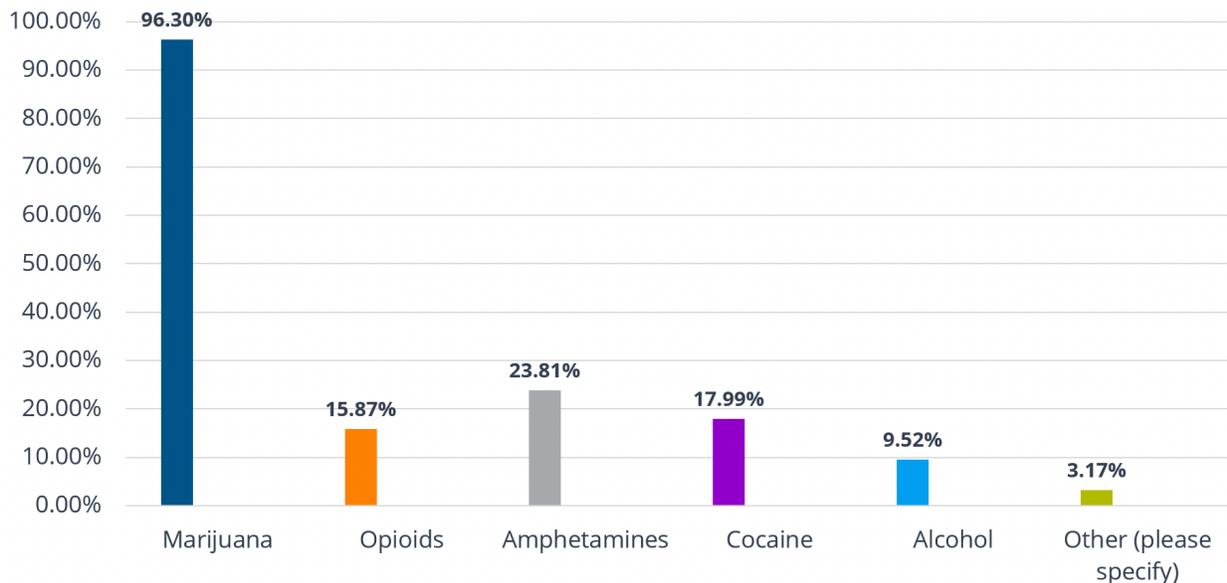


# Drug Testing Results

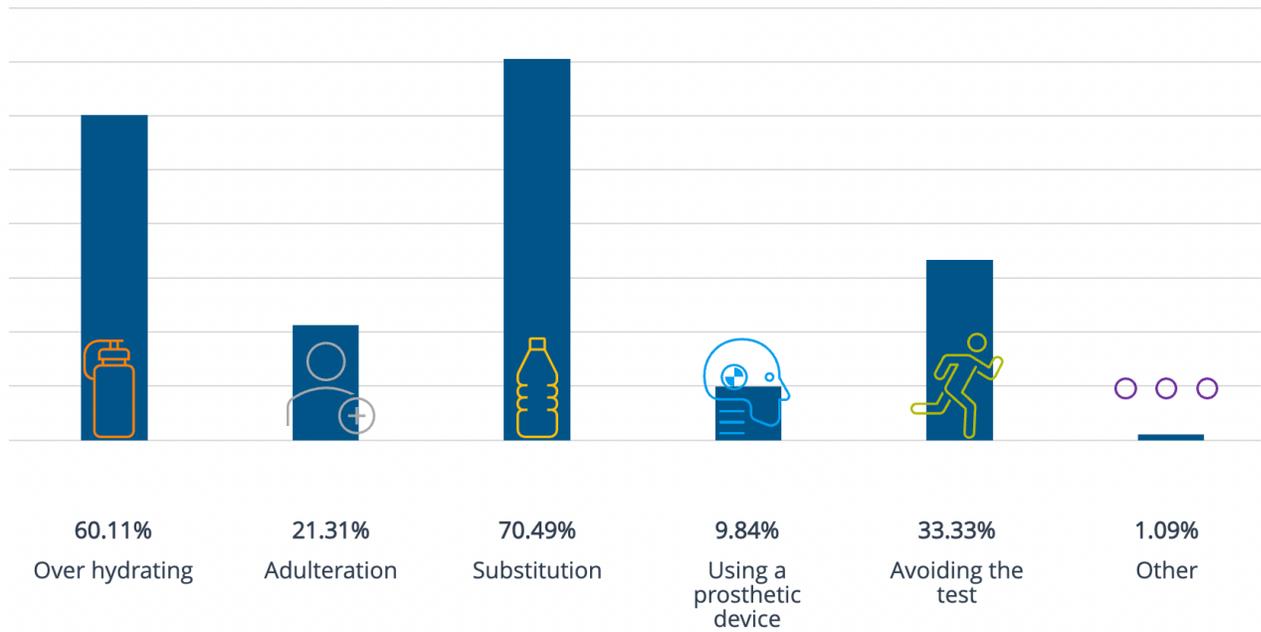
What Percentage of All Drug Tests Performed by Your Company are Positive?



## Most Positive Results by Drug

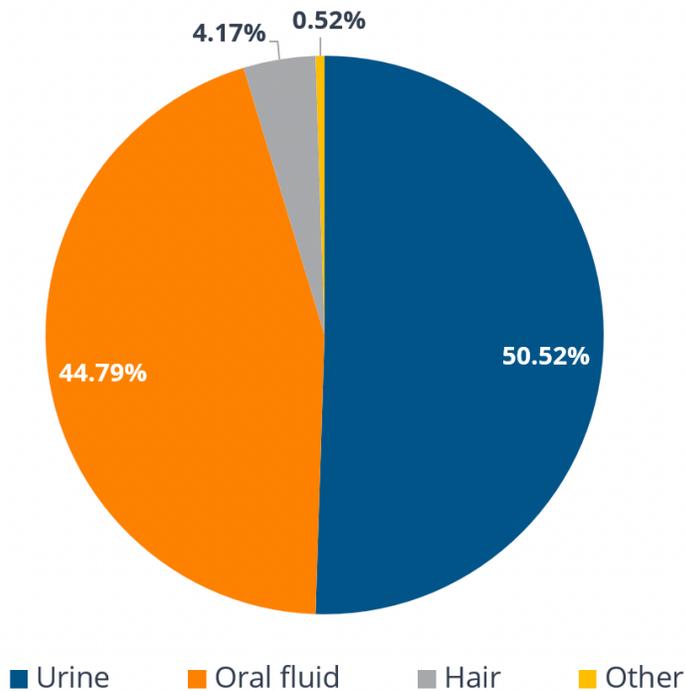


## Most Common Cheating Methods



## Future of Drug Testing

What Drug Testing Specimen Will be Used Most?



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